## Colorful Facial Expressions

-- A Method of Applying Emotion Intelligence to Commercial Behaviors



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Figure 1: The missing information

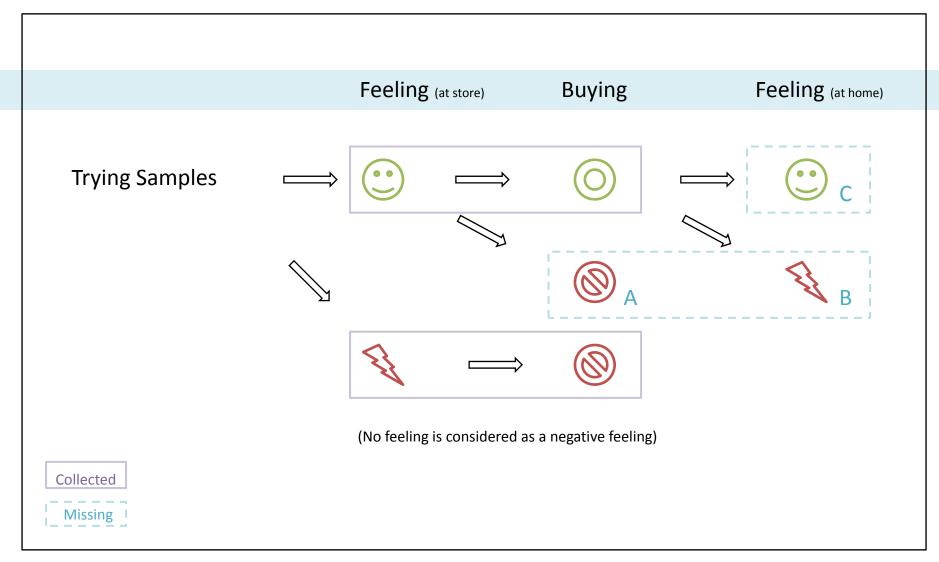
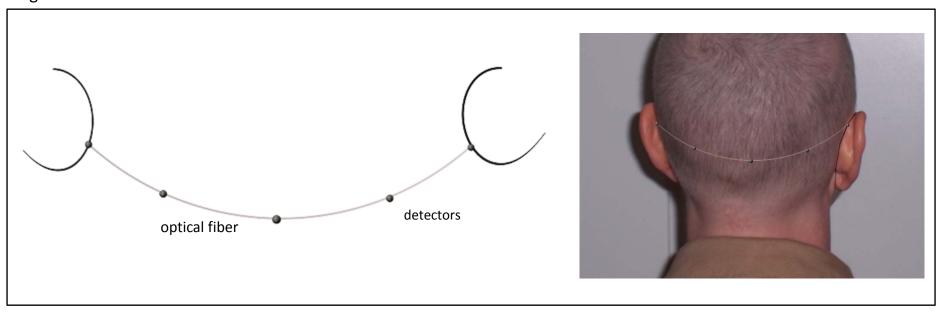


Figure 2: The mirror with webcam and microphone





Figure 3: The head lace



Broand Device	Scendilo	
Customer	Clerk	The system
Jen visits Macys' to buy red lipstick.	Clerk Amy displays many samples for Jen	The system automatically recognizes which
Acceptable of the second of th	to try on.	item is being used.
Jen tries a magenta one first and look	Amy thinks "Oh, she doesn't like it. Maybe	The webcam records Jen facial expression.
at herself in the mirror with a	she will like a lighter one."	The company analyzes the data later and
disapproving expression.		knows that the customer doesn't like it.
		The head lace also gets Amy's analysis of
		Jen's specific negative feeling.
"No, I don't like the color," Jen says.	Amy brings Jen with a lighter color. "How	
	about this one," She says.	

She tries many different colors and likes the ruby and crimson. However,	With the facial expression data, the company knows that she has positive
she only wants to buy one today, so	feeling about magenta and crimson.
she pays for crimson.	
Before Jen exits the store, she leaves	The company knows that the customer is
her contact information.	Jen and can analyze the data with her
	background information.